

**The St. Louis Mastermind
Networking Group**

New Member Candidate Packet

General Policies

1. Only one person from each professional classification may join an individual chapter of Mastermind Networking Group (MNG) and the Membership Committee has the final authority regarding classifications.
2. Visitors may attend **three** times without applying for membership.
3. All MNG candidates must complete a minimum of two meeting of members (MOM's meetings) with the Membership Committee before becoming a member. Two meetings of members must be completed by the candidate's third MNG meeting.
4. Members must represent their primary occupation.
5. Members are required to bring qualified referrals and/or visitors to the meetings. Failure to do so on a consistent basis will cause their membership to be opened for review by the Membership Committee.
6. Attendance is critical to the group. If a member cannot attend they are encouraged to send a 2nd as a substitute. This will not count as an absence. A member is allowed two unexcused absences every six months. If they exceed this limit their membership may be opened for review by the Membership Committee. All absences must be reported to a member of the Membership Committee prior to missing a meeting.
7. The purpose of MNG is to promote the business welfare of its members' businesses and the members themselves. All MNG members are encouraged to bring up ideas or suggestions for improving any aspect of MNG or its individual members.
8. Members who wish to change their classification must submit a new application and receive approval from the Membership Committee for the change in classification.
9. It is a member's responsibility to bring any concerns about an applicant's classification to the Membership Committee prior to that applicant's review and screening. In the absence of a complaint the Membership Committee will assume all members consent.
10. MNG and its membership will not tolerate discrimination or harassment of any kind. Any member who violates this will have his/or or classification opened for review by the Membership Committee.
11. In the case of problems with a member, the Membership Committee may put a member on probation based on the member's business actions, adherence to the MNG policies and guidelines, or their commitment to MNG.
12. A member's classifications may be opened by the Membership Committee for failure to comply with any policies or guidelines of the MNG.
13. MNG membership dues are non-refundable.
14. Members may not participate in BNI or other weekly leads/referral groups.
15. All Policies are subject to change.

Application

Date _____

PART 1 (Please answer all questions)

Applicant's Name:	Business Name:
Address:	Business Address:
City: State: Zip:	City: State: Zip:
Best Contact #:	Business Phone:
E-mail Address:	Web Address:
Describe Your Product or Services (be specific):	Membership Fee:
	Month _____ Fee (see attached schedule) \$ _____
Applicant's Signature	

PART II (Please read carefully)

1. A prospective member may attend three meetings as a visitor. By the 2nd meeting the prospective member obtains and completes this application.
2. The Membership Committee completes the screening process and notifies the prospective member of acceptance or non-acceptance.
3. The Membership Committee notifies the President
4. The Vice President announces new members at the next meeting.

PART III (Please answer all questions)

1. What experience do you have in your Field/Occupation: _____

2. What is your education or background in your Field/Occupation, (Degrees, Licenses, Credentials): _____

PART IV (Please answer all questions)

1. Is the occupation under which you are applying for membership a full or part-time occupation? _____
2. How long have you been with the company you are representing? _____
3. Is there an individual in your company who would be willing and able to attend meetings in your absence on your behalf, should you be unable to attend? _____ Who and what is their position? _____
4. What is your ability to bring qualified referrals or visitors? _____
5. Do you belong to other networking organizations? _____ If so please list _____

PART V (Please answer all questions)

List Business References:

1. Name: _____ Position: _____
Business: _____ Phone: _____ Fax: _____
Business Relationship(describe): _____
2. Name: _____ Position: _____
Business: _____ Phone: _____ Fax: _____
Business Relationship(describe): _____
3. Name: _____ Position: _____

Business: _____ Phone: _____ Fax: _____

Business Relationship(describe): _____

4. Name: _____ Position: _____

Business: _____ Phone: _____ Fax: _____

Business Relationship(describe): _____

Annual Due Policy

Annual dues for STL Mastermind membership are billed annually on August 1st with dues being due on or before September 1.

New members will pay a prorated fee, as listed below, for the month in which they join. Those joining in the last quarter of the year (June, July & August) will pay

Dues Schedule:

Month:

Amount Due:

September	\$75.00
October	\$68.75
November	\$62.50
December	\$56.25
January	\$50.00
February	\$43.75
March	\$37.50
April	\$31.25
May	\$25.00
June	$\$18.75 + \$75.00 = \$93.75$
July	$\$12.50 + \$75.00 = \$87.50$
August	$\$6.25 + \$75.00 = \$81.25$

Effective Date: 05/01/07

General Meeting Agenda

Introduction: 7:45 (2minutes) Sgt of Arms makes sure MEETING STARTS ON TIME !!!

(Members should always expect meeting to start on time!

Presidents Welcome & Introduction of Guest- (7:45 – 7:52) Sgt at Arms for President

President introduces the organization and recognizes each guest.

GUEST – Ask member to introduce their guests and what they do (20 seconds or less)

Vice President - Membership Report - Vice President (7:52 - 7:55).

New Member Report: Announce new members and give round of applause.

MM Focus Calendar: Tell who member focus is on

GROUP Focus: Tell what industry categories we want to recruit

Members Focus for the Week (7:55 – 8:05) (focus should be about 20 seconds max)

Each member **Stands** and **Shares** (1) Their Name & Company (2) briefly what they do and (3) what their SPECIFIC focus is for the week. (Being **specific is CRITICAL**)

Master Mind Spotlight: (Member Focus) (8:05- 8:15) Share Master Mind Principle.

Member announces who focus person is and introduces them & gives guidance on session:

3 minutes on personal info (hobbies, etc.) and business overview & tagline

1-2 minutes on marketing or other business challenges

5-6 minutes of brainstorming to help assist member in taking his/her business to a new level

(WE ASK THAT ALL MEMBERS RECEIVE THE CRITIQUE & IDEAS WITHOUT JUDGMENT OF THOSE IDEAS)

Referral Sharing: (8:16 – 8:35)

Explain Referral Slips... MOM's – kudos & edification. Be specific. (20 seconds per member)

Announcements & Upcoming Events (8:36 – 8:40) President oversees & introduces appropriate persons. E.g., Business

Book of Week; Other Events

Mentoring Minutes: (8:41 – 8:44) **Mentor speaks or introduces mentor of week**

Close Meeting by 8:45 !!! Meetings are run in a manner to respect your time and should end on time or as close as practical. The President should monitor this and honor & respect the time of all its members.

All new members should expect this agenda to be adhered to by the leadership!!!!

Template for Website Bio

Photo	Lynn Johnson Director of Sales & Mktg Renaissance Recruiting 11899 Olive Blvd. Creve Coeur MO 63149 xxx-xxx-xxxx direct xxx-xxx-xxxx fax Johnson_I5@renaissancerecruiting.com
1 or 2 lines personal info such as hobbies, etc 500 characters total (including spaces) in this section Spell out what you do business-wise here including a tagline and the specifics of your business. We do not want your entire resume here as we have limited space. Remember 500 character maximum In this space!	

This bio should be turned in with your application and check. Please be aware that we specifically limit the bio to 500 characters (including spaces) below the contact information. We do not want a resume. We also require a digital photo. It is best to submit this electronically to the VP of Membership whose job it is to review before submitting to the Website Administrator. Please review for typos.